

Dealer Advanced Sales Training

Room Air | SkyAir | VRV

Introducing Daikin Training Academy's Dealer Advanced Sales Courses

These courses will assist you and your sales team in crafting effective customer pitches, handling customer objections and closing deals by increasing your Daikin product knowledge and introducing you to Daikin philosophies.

Who should attend

- › Sales Staff

Duration

Room Air/SkyAir – 1 day
VRV – 1 day

Learning Outcomes

Upon successful completion of these courses, attendees will be able to demonstrate:

- › An understanding of Daikin Philosophies
- › A deeper knowledge of the Daikin product range
- › The ability to identify the market for each product
- › Identify different options and accessories
- › The ability to assess installation limitation of the product range

NSW & ACT Courses			
DATE	TIME	PRODUCT	LOCATION
11 May (Thu)	9:00am - 5:00pm	Room Air/ Sky Air	Daikin Park, Building 4, 200 Governor Macquarie Drive, Warwick Farm, NSW
12 May (Fri)	9:00am - 5:00pm	VRV	
30 May (Tue)	9:00am - 5:00pm	Room Air/ Sky Air	Newcastle (TBC)
31 May (Wed)	9:00am - 5:00pm	VRV	
13 Jul (Thu)	9:00am - 5:00pm	Room Air/ Sky Air	ACT (TBC)
14 Jul (Fri)	9:00am - 5:00pm	VRV	

VIC Courses			
DATE	TIME	PRODUCT	LOCATION
17 May (Wed)	9:00am - 5:00pm	Room Air/ Sky Air	15 Nyadale Drive, Scoresby, VIC
18 May (Thu)	9:00am - 5:00pm	VRV	

TAS Courses			
DATE	TIME	PRODUCT	LOCATION
28 Sep (Thu)	9:00am - 5:00pm	Room Air/ Sky Air	Hobart (TBC)
29 Sep (Fri)	9:00am - 5:00pm	VRV	

QLD Courses			
DATE	TIME	PRODUCT	LOCATION
9 Aug (Wed)	9:00am - 5:00pm	Room Air/ Sky Air	Daikin Park, 33 Goodman Place, Murarrie, QLD
10 Aug (Thu)	9:00am - 5:00pm	VRV	

SA Courses			
DATE	TIME	PRODUCT	LOCATION
27 Jun (Tue)	9:00am - 5:00pm	Room Air/ Sky Air	7 Brandwood St, Royal Park, SA
28 Jun (Wed)	9:00am - 5:00pm	VRV	

WA Courses			
DATE	TIME	PRODUCT	LOCATION
21 Jun (Wed)	9:00am - 5:00pm	Room Air/ Sky Air	297 Selby Street North, Osborne Park, WA
22 Jun (Thu)	9:00am - 5:00pm	VRV	

To register, fill in the enrolment form and email to TrainingAcademy@daikin.com.au

For training requirements outside the nominated dates, please email TrainingAcademy@daikin.com.au

Scan QR code for more information about Daikin Training Academy



Dealer Advanced Sales Training

Enrolment Form

Company Details

Company Name

Postal Address

Town / Suburb

State

Post Code

Contact Person

E-mail

Mobile Phone

Participants' Details

Participant Name

E-mail

Course Title

Location

Course Date

Registration Information

- > Courses are designed for Dealer sales staff.
- > A limited number of 2 participants per course per company.
- > Confirmation of course enrolment will be sent within 5 working days to the main contact person of your company.
- > For training requirements outside the nominated dates, email us at trainingacademy@daikin.com.au